



# 340B Solutions

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# Our Story

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SunRx is driven to deliver 340B services and technology-related solutions for our clients that improve healthcare. We do this by providing superior outcomes to those we serve through innovative solutions, systems and services that provide transparency and promote choice in decision making.

SunRx has been a leading third-party administrator since 2006, and today provides comprehensive 340B services for all types of 340B Covered Entities, including; federally qualified health centers and look-a-likes, health systems, disproportionate share hospitals, cancer centers, sole community, critical access, and children's hospitals.

These comprehensive services include split billing, contract pharmacy (retail, specialty and mail order), including referral claims capture functionality, plus the 340B industry leading, real-time uninsured 340B prescription discount card (cash) with robust sliding scale technology.

SunRx fully supports compliance around duplicate discounts (Medicaid) for all Covered Entities to maximize their savings, optimizing their 340B program to best serve their communities and partner with all types of pharmacies. If you are experiencing pain-points with your current TPA, especially customer service, we invite you to speak with us at SunRx.



Driven to deliver 340B technology-related solutions for our clients



A leading third-party administrator since 2006



Comprehensive services include split billing, contract pharmacy, and the industry leading, real-time uninsured 340B prescription discount card



Our Referral Capture process allows you to capture prescriptions from these referral visits to generate significantly more 340B savings



Full support of compliance around duplicate discounts



# Contract Pharmacy

SunRx is an industry leader providing an unmatched 340B contract pharmacy experience.

## Contract Pharmacy Virtual Inventory

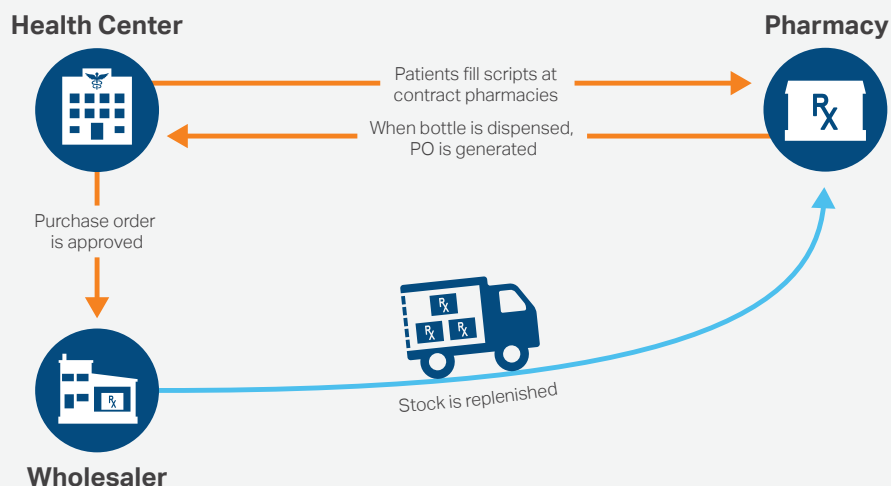
Our contract pharmacy program has been designed to provide the ability to strengthen your 340B benefit, while keeping you in compliance and providing an unparalleled customer experience.

SunRx is here to help you with the management of your 340B program, keep you up-to-speed with its success, provide performance reviews, identify and operationalize program expansion opportunities, all while helping you maintain an effective and compliant program.

## Solution Features

- Customized for enhanced compliance and 340B savings
- Customized reporting suite
- User friendly, cloud-based technology
- 340B Prescription Discount Card
- Develop contract pharmacy network for client
- Provide self-auditing tool kit
- Assistance with P&P development
- Zero cost audit support
- Zero startup costs or hidden fees

## How the Contract Pharmacy process works





# 340B Prescription Discount Card

## Significant 340B Savings and Compliance

Safety-net hospitals and health centers provide services for the uninsured. These uninsured patients can have a significant impact on the facility's bottom line. Much of the uncompensated care can be minimized by providing options for discounted medications.

One of the intents of the 340B program is to pass along savings to the uninsured. This can be done with no additional cost to the healthcare facility. Plus, to minimize risk of non-adherence, the program can help ensure that the vulnerable populations are getting their prescriptions filled.

A prescription discount program for the uninsured can deliver medications at a significant discount. The average annual savings to uninsured patients can **exceed \$1 million**.

## Marketing Support

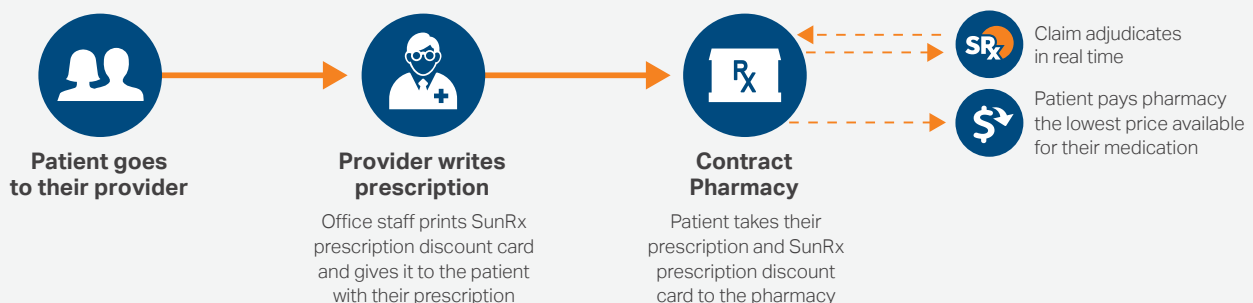
New clients receive posters and fliers in English and Spanish to communicate their mission of providing affordable medications to those without insurance or prescription coverage.



## Card Benefits

- Lowest price on medications is below 340B pricing 50% of the time
- Hospital or healthcare center can subsidize
- Cards are provided to the uninsured patients by the hospital or health center staff
- Reduce the risk of Medicare readmission penalties
- Reduce the risk of higher Charity Care costs

## How does the card work?







# The 340B Pharmacy Solution

## What is 340B?

The 340B Drug Discount Program was enacted in 1992 by the federal government and requires drug manufacturers to provide significant discounts for outpatient drugs to eligible healthcare organizations, also known as “Covered Entities.” The program is designed to provide financial benefits to Covered Entities that serve low-income and uninsured patients, enabling expanded services to better serve their communities. By partnering with “contract pharmacies,” Covered Entities can improve access to more affordable medications for their underserved patients.

## Benefits of Participating in 340B

Pharmacies are an integral part of the community, providing significant service to their customers.

- Increase your patient base by partnering with Covered Entities
- Generate foot traffic and build customer loyalty
- Partner with local safety net providers
- Provide prescription discounts to low-income patients
- Enhanced dispensing fees can have a positive financial impact

## About SunRx

SunRx is a leading third-party administrator, providing comprehensive 340B services for eligible healthcare facilities, including contract pharmacy, referral claims capture, advanced claims capture, split billing, and the uninsured 340B discount prescription cash card with robust sliding scale technology. SunRx fully supports compliance around duplicate discounts (Medicaid) for all Covered Entities to maximize their savings, optimizing their 340B program to best serve their communities and partner with all types of pharmacies.



## Solution Features

### User-Friendly Interface

- For both Covered Entities and Contract Pharmacies
- Reporting, claim trends, utilization by pharmacy
- Cloud-based virtual inventory management solution

### Flexible Dispensing Fee Models

Our technology can support a variety of dispensing fee models.

### Account Management

- Seamless implementation
- High-touch program management
- Dedicated Pharmacy Account Manager

### Gateway Solution

Eliminates administrative burdens by working as a consolidation point across multiple TPAs.



# Specialty Pharmacy

Specialty pharmacy may be complex, but as the specialty pharmaceutical industry continues to see growth, there may be opportunities for significant savings to your 340B program. SunRx can help you navigate the complexities and opportunities.

## Network

With our experience in pharmacy data analysis and contracting allows us to guide you through the contract pharmacy process, delivering a specialty pharmacy network that maximizes your 340B savings.

## Expertise

Our advanced operational and technological capabilities can be customized to support the wide variety of pharmacy and wholesaler requirements in navigating specialty and 340B.

## Compliance

We understand each CE type and can manage the compliance, referral capture and operational parameters to create a custom fit for your 340B program that will render a higher capture rate.

## Program Customization

Through a drug-by-drug strategy, we can expand savings with a toolkit designed to help you gain access to medications for your 340B program.

## Dedicated Partnership

As an experienced and transparent resource, we are here to support you in building a successful 340B program.



## 340B Specialty Expertise

SunRx has unrivaled expertise with specialty contract pharmacy and understanding the drug-specific nuances for specialty expansion within 340B.

## Split Billing Solutions

SunRx Split Billing platform can support your needs for specialty therapies.

## Customer Service

SunRx tailors our approach to each Covered Entity's unique needs. We offer dedicated, high-touch support, to optimize your 340B program and answer questions.



# Referral Capture

## Don't Miss Out On Capturing 340B Savings!

Every day, primary care providers refer patients to specialists. Because patients may be referred to specialists outside of your clinic, these specialty prescriptions are not routinely captured and require set up.

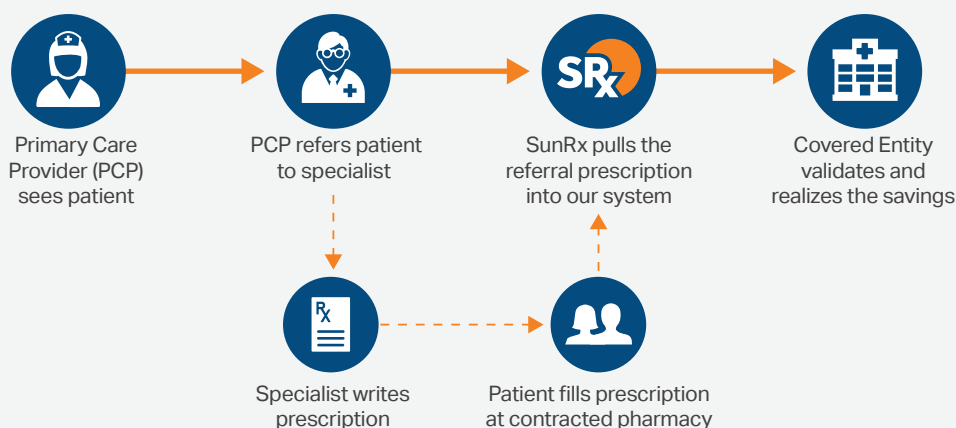
### SunRx Partners With You In This Process

SunRx provides a Referral Capture solution allowing clients to capture referral prescriptions and maximize savings.

In coordination with policies and procedures in place, and a partner that understands 340B regulation, you can capture these prescriptions and render savings to your Covered Entity. SunRx account executives will train and work closely with your staff to help you realize these savings.

When the patient goes to the referred specialty provider, this can result in a new line of medication therapy. These prescriptions can include Humira®, Enbrel®, Otezla®, Sovaldi®, or Skyrisi®, to name a few. Don't miss out on compliantly capturing the 340B savings from these prescriptions.

## How many referrals do your providers send annually?





# 340B Advanced Claims Capture<sup>®</sup>

## Take referral capture a step further.

SunRx proudly presents the AuthorityRx (ARx) 340B Advanced Claims Capture<sup>®</sup> solution which can boost 340B savings by improving referral claims capture and identifying and resolving fallout claims, which can be confirmed as 340B eligible.

### Focused On Compliance

Advanced Claims Capture is designed with compliance in the forefront. As part of an annual independent audit, we review your program and work to appropriately capture additional savings in compliance with your 340B program.

### Reviews and Appropriately Resolves Claims from Fallout Report

Advanced Claims Capture can increase savings by uncovering and resolving fallout claims.

### No-cost Implementation

Speed to implementation is quick. No EHR access, no cumbersome, costly, resource intensive integrations needed. We begin processing claims within a week or two — not months, enabling clients to realize savings quickly.

### Service Organization Control (SOC) 2 Certification

SunRx and ARx are SOC 2 certified. The SOC 2 (Type 1 and 2) audit is a rigorous process to ensure high data security levels. Patient and switch data entrusted to ARx is housed in a secure environment with high data processing standards.

### No-cost Annual 340B Audit

Stay compliant, save time, money, and resources by utilizing our no-cost annual 340B audit.

### Experience and Expertise

We keep you up to date with customized program recommendations to your policies and procedures which may eliminate the need for extra operational resources.





# Split Billing System

## Effectively Increase Your 340B Savings!

The SunRx Split Billing System is a cloud-based tool which allows Covered Entities to create replenishment orders for outpatient and inpatient settings, and track purchases within the entire Pharmacy Supply Chain with easy to audit reports. With compliance in mind, SunRx built its entire reporting suite around HRSA guidelines, working closely with clients to meet their needs.

SunRx has identified tools unique to our clients' needs giving them the ability to expand 340B savings without any additional work or costs. At the same time, maintaining a price that is among the lowest in the industry.

## SunRx Split Billing Features

- Fully customized web-based software
- Wholesaler and EMR independent
- Rapid implementation
- Creates split, replenishment, or alternate supplier purchase orders
- Verifies accuracy of price and quantity delivered
- PO Optimizer reduces the pharmacy drug spend by maximizing purchase discounts
- No hidden fees

## Typical Systems vs. SunRx

We add four services to our Split Billing solution.

Split Billing Features	Typical System	SunRx
Inventory Management	✓	✓
PO Splitting	✓	✓
PO Optimization	—	✓
Charge Master Updates	—	✓
PO Reconciliation	—	✓
Ad Hoc Reporting	—	✓

# PO Optimization

## Reduce Unnecessary Spend

Reducing WAC spend is a key goal of Split Billing. Our one-of-a-kind PO Optimizer tool assists the pharmacy buyer to reduce unnecessary spend, keeping pharmacy overhead costs low.

SunRx provides the pharmacy buyer with alternative available and clinically equivalent NDCs from which to choose. This is accomplished by reviewing a client's purchase orders line by line after being split in our 340B Split Billing System.

The PO Optimizer tool then provides the pharmacy buyer with a list of clinically equivalent alternative NDCs based on lowest available price and accumulations. The pharmacy buyer can make the choice to replace the higher cost NDC with the lower suggested NDC. Once selected, the pharmacy buyer would submit the PO back to the wholesaler to complete the order.



## The SunRx PO Optimization Process





# Customer Support

## SunRx Provides “High-Touch” Customer Service Support

We partner with our clients to effectively manage their 340B programs, provide in-depth training, and communicate program results and performance.

Our account management team has the knowledge and expertise to assist clients with 340B compliance, rules and regulations. We also provide a business solutions specialist to assist with any technical or data-related scenarios.

Together, our customer support team works to optimize client settings within the SunRx platform to help support any 340B program.



### Experienced Account Executives

SunRx Account Executives have an average of 12 years 340B experience

## Our Client Support Team Features

- Dedicated account executive
- Dedicated split billing account manager
- Client business solutions manager
- Pharmacy account manager
- Pharmacy recruiter
- Manufacturer Mandate Management

## Support Services

- Regular 340B program meetings to review compliance, program performance, and program growth
- Training
- HRSA audit support
- Third party and self audit support
- Management and monitoring of patient eligibility data feeds, prescriber panels, pharmacy data feeds



# Complete 340B Solution



**Contract  
Pharmacy**



**Prescription  
Discount Card**



**Specialty  
Pharmacy**



**Referral  
Capture**



**Advanced  
Claims Capture**



**Split  
Billing**



**Customer  
Support Team**

Contact us to see how we can help you.

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